



Preparing for Washington Saves: What Employers Need to Know

Washington Saves is a state-facilitated savings program helping workers and small businesses build financial stability—one paycheck at a time.

Washington Hospitality Association

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The Problem

Introducing the Retirement Savings Gap

51%

51% of Americans worry they'll run out of money when no longer earning a paycheck – and 70% of retirees wish they had started saving earlier

1.2 million

1.2 million Washington workers do not have access to retirement benefits through their employer

15X

Workers are 15 times more likely to save for retirement if they have access to a payroll deduction savings plan at work

A Solution

Introducing the Washington Saves Retirement Savings Program

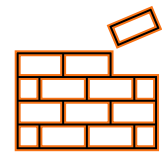
- Senate Bill 6069 establishes a retirement program for workers whose employers don't offer a workplace plan.
- Program anticipates opening July 1, 2027.
- Automatic enrollment and payroll contributions make participation easy and saving automatic.
- Completely optional—employees can opt out or back in at any time
- Self-employed, or those working for a non-mandated employer, can enroll as individuals.

Employer Requirement

State law requires employers to register and participate in Washington Saves if they meet the following criteria:

②

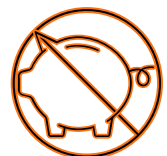
Have operated in Washington for two or more years,



Have a physical presence in Washington,



Employed workers who together worked at least 10,400 hours in the previous calendar year, *and*



Do not offer a qualified retirement plan.

Qualified Plans

If an employer offers any of these qualified retirement plans, they're not required to facilitate Washington Saves:

- 401(a) – Qualified Plans (including profit-sharing plans and defined benefit plans)
- 401(k) – Qualified Plans (including multiple employer plans or pooled employer plans)
- 403(a) or 403(b) – Qualified Annuity Plan or Tax-Sheltered Annuity Plan
- 408(k) – Simplified Employee Pension (SEP) plans
- 408(p) – Savings Incentive Match Plan for Employees of Small Employers (SIMPLE) plans

Employer Features

Washington Saves addresses three key hurdles reported by employers without a plan

**Easy to
facilitate**

**No fees for
employers
(and no match)**

**Employers are
not fiduciaries**

Four Easy Steps



**Register by state-required
deadline and set up account**



**Distribute information to
employees**



**Submit and maintain
employee roster**



**Submit employee contributions
each pay period**

Saver Highlights



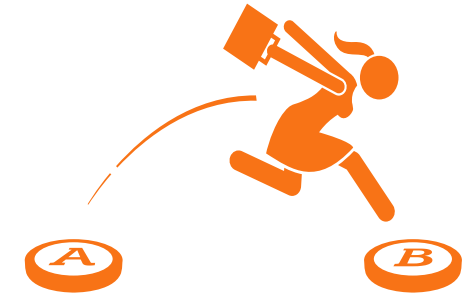
Employees are automatically enrolled. They can opt out or back in anytime.



Employees choose how much to save or use the default rate. They can change the amount anytime.



Employees choose an investment option that is managed to build wealth over time.



Accounts are portable and stay with workers as they change jobs.

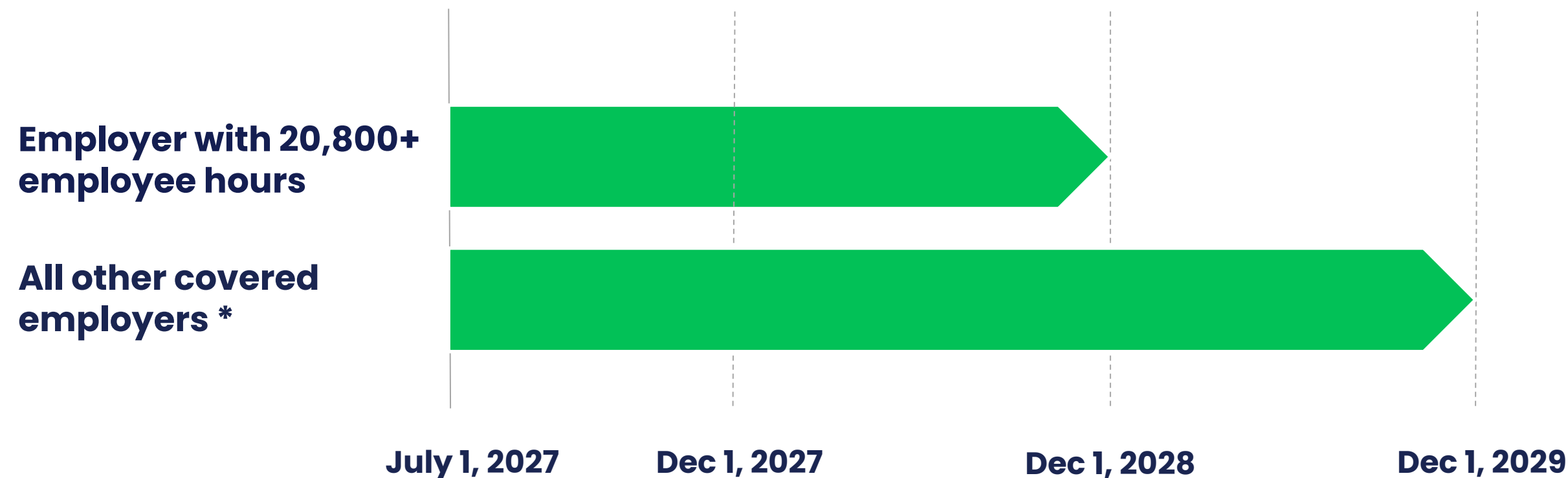
Pending Design Features



Employer Registration Deadlines



Employers can register **at any time** after the program opens but need to begin facilitation by their enrollment deadline if they don't offer a qualified plan.



*** Any employer that becomes a covered employer after the 2029 registration deadline must register by December 1 of that year.**

Employer Timeline

Welcome

Register

Account setup

Decision period

Send payroll contributions



Employer receives **notice** from Washington Saves



Register today or before your deadline

30 days



Set up account and upload employee roster



30 days

Employees are enrolled in the program

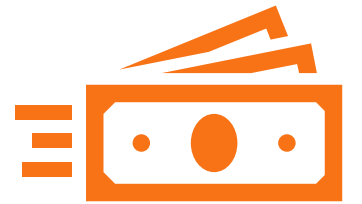
Employee options

- Do nothing
- Customize account
- Opt out



First paycheck

Employer initiates deduction



Payroll deductions start

Automatic Enrollment Flow



Save Today. **Thrive Tomorrow.**



Account Type & Contributions



Save Today. **Thrive Tomorrow.**



Account type



Contribution rate

Standard

Roth IRA

5% with automatic escalation of **1%** annually until 10%

Customize

Re-characterize to a Traditional IRA

- Savers can contribute from 1%-100% of salary, subject to IRS limits
- Savers can change or pause contributions or opt out any time
- Savers can turn off/on auto-escalation feature

Timeline & Summary



Development Timeline

Dec 2025 – April 2026

April–June 2026

July 2026–June 2027

Jan.–June 2027

July 2027



Outreach and
listening
sessions with
employers and
savers



Governing
Board reviews
feedback and
advances
program
design



Outreach and
education to
prepare
employers and
savers



Employer
notifications

Pilot with
select
employers



Anticipated
program
launch

Supporting Employees



Lower Barriers to Save

- Automatic enrollment, easy opt-out option
- Low fees, simple enrollment
- Portable accounts that follow workers
- Built for consistent, long-term saving



Restore Trust

- Flexible contributions, strong protections
- Public oversight and accountability
- Clear, respectful communication



Build Generational Wealth

- Complements Social Security
- Eligible for Saver's Match
- Helps withstand financial shocks
- Consistent saving builds wealth over time with compound interest

Ways To Connect



Partner on Outreach

- Suggest meetings or events to educate employers or savers about Washington Saves
- Volunteer or recommend a business to participate in the Washington Saves pilot in early 2027.



Email/Phone

- Email questions or suggestions to info@wasaves.wa.gov
- Or call (360) 725-7814



Online

www.wasaves.com

- Program details for employers and savers
- Printable fact sheets
- Sign up for email updates



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Thank You

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